

# QUESTIONNAIRE BUSINESS SUCCESSION

## DATA ACQUISITION TRANSFEROR

Client - No./Abbreviation

Heading of the advertisement

## GENERAL DATA

Purchase price range:      from      €      to      €

### BUSINESS ACTIVITY (ONE OR MORE POSSIBLE)

- |  |                                       |  |
|--|---------------------------------------|--|
| <input type="checkbox"/> Wholesale and other trade | <input type="checkbox"/> Industry     | <input type="checkbox"/> Transport                   |
| <input type="checkbox"/> Liberal professions       | <input type="checkbox"/> Construction | <input type="checkbox"/> Trades (similar businesses) |
| <input type="checkbox"/> Gastronomy                | <input type="checkbox"/> Services     | <input type="checkbox"/> Env. protection/Innovation  |
| <input type="checkbox"/> Credit/Insurance          | <input type="checkbox"/> IT           | <input type="checkbox"/> Other:                      |

**SECTOR** (ONE OR MORE POSSIBLE)

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Agriculture/Forestry         | <input type="checkbox"/> Energy/Water utility        | <input type="checkbox"/> Chemical                 |
| <input type="checkbox"/> Plastic/Rubber processing    | <input type="checkbox"/> Glass/Ceramics/Pit & Quarry | <input type="checkbox"/> Metal production/Forming |
| <input type="checkbox"/> Leather/Textiles             | <input type="checkbox"/> Information technology      | <input type="checkbox"/> Food/Luxury consumables  |
| <input type="checkbox"/> Metal construction           | <input type="checkbox"/> Mechanical engineering      | <input type="checkbox"/> Electrical engineering   |
| <input type="checkbox"/> Precision engineering/Optics | <input type="checkbox"/> Wood industry               | <input type="checkbox"/> Paper/Printing           |
| <input type="checkbox"/> Other                        |  |   |

If necessary, more precise description of the sector in which the company to be taken over is active

Business purpose/Value proposition/Important properties/Other

**QUESTIONS CONCERNING THE SALE**

**TIMING**

- Immediately                       At the latest in            years             Still undetermined

Comments :

**KNOW-HOW AND EXPERTISE OF THE INTERESTED PARTY/CORE COMPETENCIES OF THE COMPANY**

**SECTOR EXPERIENCE IN YEARS**

- |  |                                    |   |
|--|------------------------------------|---|
| <input type="checkbox"/> Capital goods         | <input type="checkbox"/> Wholesale | <input type="checkbox"/> Transport/Tourism  |
| <input type="checkbox"/> Management consulting | <input type="checkbox"/> IT        | <input type="checkbox"/> Consumer goods     |
| <input type="checkbox"/> Retail                | <input type="checkbox"/> Media     | <input type="checkbox"/> Financial services |
| <input type="checkbox"/> Other:                |                                    |   |

**ADDRESS DETAILS**

**COMPANY**

Name	
Street	
Post code/Place	
PO box/Post code, place	
Country/Federal state	
Company Register-No.	
Registration Court	
Email address	

**CONTACT PERSON**

Salutation	
Title	
Name, first name	
Supplement	
Street	
Post code / Place	
PO box / Post code, place	
Country /Federal state	
Telephone	
Telephone	

**NON-DISCLOSURE NOTICE**

Please do not forward my data to the following company:

Name	
Address	

I agree with the electronic storage of my data, and forwarding the data to relevant companies. Region Hannover is only permitted to publish this information in anonymised form, or as agreed in the confidentiality agreement.

, date

Signature / Stamp